

1 Christopher R. Pitoun (SBN 290235)
2 HAGENS BERMAN SOBOL SHAPIRO LLP
3 301 North Lake Avenue, Suite 920
4 Pasadena, California 91101
5 Telephone: (213) 330-7150
6 Facsimile: (213) 330-7152
7 Email: christopherp@hbsslaw.com

8 Robert B. Carey (*pro hac vice forthcoming*)
9 Rachel E. Fitzpatrick (*pro hac vice forthcoming*)
10 HAGENS BERMAN SOBOL SHAPIRO LLP
11 11 West Jefferson, Suite 1000
12 Phoenix, Arizona 85003
13 Telephone: (602) 840-5900
14 Facsimile: (602) 840-3012
15 Email: rob@hbsslaw.com
16 rachelf@hbsslaw.com

17 *Counsel for Plaintiffs*

18 **UNITED STATES DISTRICT COURT**
19 **CENTRAL DISTRICT OF CALIFORNIA**
20 **SOUTHERN DIVISION**

21 ALISON HARDESTY and ERIKA
22 HEIDEWALD, individually and on
23 behalf of themselves and all others
24 similarly situated,

25 Plaintiffs,

26 v.

27 FENIX INTERNATIONAL LIMITED
28 and FENIX INTERNET LLC,

Defendants.

Case No. _____

CLASS ACTION COMPLAINT
DEMAND FOR JURY TRIAL

CLASS ACTION COMPLAINT

Case No. _____

TABLE OF CONTENTS

	<u>Page</u>
I. INTRODUCTION.....	1
II. JURISDICTION & VENUE	4
III. PARTIES.....	6
A. Plaintiffs	6
B. Defendants	6
IV. FACTUAL BACKGROUND	8
A. From Inception, Defendants Directed, and Continue to Direct, Their OnlyFans Business Activities in California and the United States.....	8
1. Fenix specifically targeted California to develop and grow OnlyFans via the Referral Program.	8
2. A significant portion of OnlyFans’s business is run from California and the United States.	13
3. OnlyFans’s banking, payment, and other operations are based in California and the United States.....	16
B. Defendant Fenix’s OnlyFans Referral Program	18
1. Fenix promised Plaintiffs and Class members lifetime commissions on Referred Creators’ gross revenues through its Referral Program.	18
2. Fenix reneges on its lifetime referral commissions promise.....	27
C. Plaintiffs’ Stories.....	29
V. CLASS ACTION ALLEGATIONS	32
A. The Requirements of Rule 23(a)(1)-(4) are Satisfied.	32

1	B.	The Requirements of Rule 23(b)(2) are Satisfied:	
2		Defendants' Conduct Generally Applies to the Class,	
3		Making Classwide Declaratory Relief Appropriate.	35
4	C.	The Requirements of Rule 23(b)(3) are Satisfied.	36
5	VI.	CONTINUOUS ACCRUAL OF PAYMENT OBLIGATIONS	38
6	VII.	CAUSES OF ACTION	39
7		COUNT I: BREACH OF CONTRACT	39
8		COUNT II: PROMISSORY ESTOPPEL	41
9		COUNT III: CONVERSION	42
10	VIII.	PRAYER FOR RELIEF	43
11	IX.	DEMAND FOR JURY TRIAL	44

I. INTRODUCTION

1. This is a proposed class action arising from Defendants Fenix International Limited's ("Fenix") and Fenix Internet LLC's ("Fenix Internet") (collectively, "Defendants") repeated failure to pay due, owing, and accrued commissions to Plaintiffs and putative class members for their work promoting and growing Fenix's business—the website and social media platform OnlyFans.com ("OnlyFans")—into the multibillion-dollar company it is today.

2. Fenix owns and operates OnlyFans, where individuals ("Creators") can post exclusive online content, largely adult entertainment content and the like, for paying subscribers ("Fans").

3. When it started up in 2016, Fenix adopted a referral commission system that, through Fenix's advertising and terms of service, promised to pay those who referred Creators to the OnlyFans platform ("Referring Users") 5% of the income (aka gross revenues) of any new Creators ("Referred Creators") that joined OnlyFans and generated revenue. This program tracked referrals through a unique referral link provided to each Referring User, and Fenix paid 5% of any revenue any Referred Creator produced to the Referring User (the "Referral Program"). What made this commission even more enticing was that Fenix promised to pay these commissions *for life*. This meant that, if a Referred Creator continued to generate income on OnlyFans, the Referring User would continue to receive a 5% cut of those gross revenues, no matter how long this went on. Importantly, this 5% commission came entirely out of the 20% fee that Fenix was entitled to take from the Referred Creators' gross revenues. In other words, the Referred Creators did not contribute to the commissions paid to Referring Users and their net pay was not reduced by the Referral Program commissions. Fenix bore the entire cost of the commissions paid.

4. From inception, Fenix and its affiliates prominently advertised the Referral Program on the OnlyFans website and social media accounts. The promise

1 was crystal clear: Referring Users would “earn 5% on all income, from any user who
 2 joins via [their] link” for “LIFETIME.” This was not a “one off [sic] payment,” but
 3 rather a commission on “every user ... every payment [received by a Referred
 4 Creator] ... [paid] every month ... [for] LIFETIME.”



5. Fenix promised to pay Referring Users this referral commission monthly, so long as it exceeded a nominal threshold amount, directly into their linked bank accounts.

6. The Referral Program’s 5% lifetime referral commission was still promised—and reiterated in Fenix’s Terms of Service (“TOS”) (agreed to by each user when creating an OnlyFans account)—when Plaintiffs Erika Heidewald and

1 Alison Hardesty joined the OnlyFans platform in October and November 2019,
2 respectively.

3 7. Plaintiffs quickly began referring new Creators via their unique links.
4 Over the next six months, Plaintiff Heidewald referred more than 2,200 new Creators
5 and Plaintiff Hardesty referred more than 4,500 new Creators, steadily growing their
6 referral income into thousands of dollars per month.

7 8. But as OnlyFans grew—in large part due to the efforts of its Referring
8 Users like Plaintiffs—Fenix got greedy. On May 1, 2020, Fenix abruptly announced
9 that it would no longer pay lifetime commissions on Referred Creators' gross
10 revenues. Instead, Referring Users would only be paid referral commissions for the
11 first 12 months of each new Referred Creator's earnings. It also changed the terms to
12 cap referral payments at \$50,000 per Referred Creator, meaning it would no longer
13 be 5% of "all income," as promised, harming not just those who refer popular
14 Creators but those who refer long-term Creators as well.

15 9. Additionally, Fenix's terms applied the change to Creators already
16 referred to OnlyFans and active on the platform before the May 1, 2020
17 announcement. Fenix would only pay referral commissions to Plaintiffs and putative
18 class members for previously Referred Creators until May 1, 2021.

19 10. These changes violated Fenix's earlier promise of lifetime referral
20 commissions and deprived Referring Users, including Plaintiffs, who had spent
21 considerable time and resources promoting OnlyFans in exchange for these
22 commissions, of their proper compensation.

23 11. Plaintiffs continued to receive increasing monthly commissions for their
24 pre-May 2020 referrals, but that income dropped off nearly completely after Fenix's
25 newly imposed 12-month period expired on May 1, 2021.

26 12. Defendant Fenix Internet—Fenix's wholly owned subsidiary that
27 handled the payments side of OnlyFans, including the referral commissions owed to
28

1 Referring Users located in the United States—substantially interfered with Plaintiffs’
2 and class members’ property rights by exercising dominion over, taking possession
3 of, or improperly transferring the continuously accruing commissions owed to
4 Plaintiffs and class members under the contract between them and Fenix for Creators
5 they referred before May 1, 2020.

6 13. The putative class consists generally of OnlyFans Referral Program
7 participants in the United States that referred at least one Creator before May 1, 2020,
8 where that Referred Creator also earned income on OnlyFans at any time after May
9 1, 2021, together with a subclass of such participants who resided in California.

10 14. Because of Fenix’s ongoing breaches of its promise to pay continuously
11 accruing referral commissions, and Defendants’ conversion of commission monies
12 owed by Fenix to Plaintiffs and the putative class, Plaintiffs and the putative class
13 were and are financially harmed. They seek declaratory relief and damages under
14 Federal Rule of Civil Procedure 23(b)(2) and (b)(3) and allege breach of contract
15 (and in the alternative, promissory estoppel) and conversion claims.

16 II. JURISDICTION & VENUE

17 15. This Court has jurisdiction over this action under the Class Action
18 Fairness Act (“CAFA”), 28 U.S.C. § 1332(d), because at least one class member is
19 of diverse citizenship from Defendants, there are more than 100 class members, and
20 the aggregate amount in controversy exceeds \$5,000,000, exclusive of interest and
21 costs.

22 16. This Court has personal jurisdiction over Plaintiffs because they are
23 either residents of California or they consent to the Court’s jurisdiction.

24 17. This Court has personal jurisdiction over Defendants because they
25 transact and conduct business and are alleged to have violated common law in the
26 State of California and this District, as alleged herein.

1 18. This Court has specific jurisdiction over Defendant Fenix because, as
 2 alleged herein, Fenix purposefully directed its Referral Program to and consummated
 3 the Referral Program agreement with Plaintiffs and Class members in the State of
 4 California and purposefully availed itself of the privilege of conducting activities in
 5 the State of California by conducting business to run, expand, and market its
 6 OnlyFans platform and Referral Program from and in California and by entering into
 7 numerous contractual relationships in California (including with California Creators,
 8 Fans, and other Referring Users), thereby invoking the benefits and protections of
 9 California's laws.¹

10 19. Likewise, this Court has specific jurisdiction over Defendant Fenix
 11 Internet because, as alleged herein, Fenix Internet purposefully directed its Referral
 12 Program payment-related activities to and paid referral commissions to Plaintiffs and
 13 Class members in the State of California and purposefully availed itself of the
 14 privilege of conducting activities in the State of California by collecting California
 15 Creators' revenues and paying Plaintiffs and other California-based class members
 16 their referral commissions in California, thereby invoking the benefits and
 17 protections of California's laws.²

18 20. Venue is proper in this District under 28 U.S.C. § 1391(b) because a
 19 substantial part of the events and omissions giving rise to Plaintiffs' claims—e.g., the
 20 formation of the Referral Program contract between Plaintiff Hardesty and Fenix and
 21 Hardesty's promotion and use of her unique referral link to refer Creators to
 22 OnlyFans, and Fenix's subsequent and ongoing breaches of that contract and
 23

24 ¹ See *John Doe 1 & John Doe 2 v. Fenix Int'l Ltd.*, 2026 WL 1965599, at *2 (9th
 25 Cir. July 2, 2026) (finding "complaint alleged sufficient facts to establish that Fenix
 26 expressly aimed its conduct at California"); *N.Z. v. Fenix Int'l Ltd.*, 2026 WL
 27 1425183, at *8-10 (C.D. Cal. May 19, 2026) (finding exercise of personal jurisdiction
 28 over Fenix and Fenix Internet defendants reasonable).

² *Id.*

1 Defendants' conversion of Hardesty's continuously accruing referral commissions—
2 occurred in this Division of the Central District in the State of California, and the
3 Court has personal jurisdiction over Defendants.

4 **III. PARTIES**

5 **A. Plaintiffs**

6 21. **Plaintiff Alison Hardesty** is a resident of Huntington Beach,
7 California. Plaintiff Hardesty resided in Huntington Beach, California during all
8 periods relevant to the events in this Complaint.

9 22. Plaintiff Hardesty is a Creator and Referring User on OnlyFans, and she
10 contracted to and participated in the OnlyFans Referral Program starting in
11 November 2019.

12 23. **Plaintiff Erika Heidewald** is a resident of Manor, Texas. Plaintiff
13 Heidewald resided in Los Angeles, California during all periods relevant to the events
14 in this Complaint.

15 24. Plaintiff Heidewald is a Creator and Referring User on OnlyFans and
16 she contracted to and participated in the OnlyFans Referral Program starting in
17 October 2019.

18 **B. Defendants**

19 25. **Defendant Fenix International Limited** ("Fenix") is a private limited
20 company registered in the United Kingdom and Hong Kong, with its principal place
21 of business in London. Fenix owns and operates the website and social media
22 platform OnlyFans, which it operates worldwide through various subsidiaries and
23 affiliates, including in the United States, Manila, Singapore, Tokyo, New Delhi, and
24 Bangkok.

25 26. Fenix contracts and pays for the servers that host OnlyFans and owns
26 all intellectual property and trademarks related to OnlyFans—including trademarks
27 registered in the United States.

1 27. According to OnlyFans’s LinkedIn profile, it currently has over 2,500
2 “associated members” located in the United States—including more than 250 in
3 California. On information and belief, a substantial number of those individuals are
4 employees or contractors involved in the daily operations of OnlyFans business and
5 website. These include management- and executive-level employees.

6 28. The OnlyFans platform permits individuals (“Creators”), including
7 adult entertainers and celebrities (though you need not be famous to join and
8 participate), to create content that only subscribers (“Fans”) can access via the
9 OnlyFans platform, oftentimes for a fee.

10 29. **Defendant Fenix Internet LLC** (“Fenix Internet”) is a Delaware
11 limited-liability company headquartered in Florida. Fenix Internet is a wholly owned
12 subsidiary of Fenix. On information and belief, Fenix Internet—at the direction of
13 and under the control of Fenix—directly or indirectly collects and receives all
14 OnlyFans-related payments from Fans located in the United States and then subtracts
15 OnlyFans’s 20% fee from those payments before remitting approximately the
16 remainder of the Fan payments to the Creators. From OnlyFans’s 20% fee, Fenix
17 Internet pays Referring Users in the United States their 5% commissions on Referred
18 Creators’ gross revenues. These commission payments are reflected on Plaintiffs’
19 and class members’ bank statements as “Fenix Internet LLC.”

20 30. On information and belief, a substantial number of Creators and
21 Referring Users reside in California.

22 31. On information and belief, Fenix Internet has not obtained the necessary
23 licenses to provide money transmitter services in any of the states in which it
24 performs those services, including California.

IV. FACTUAL BACKGROUND

A. From Inception, Defendants Directed, and Continue to Direct, Their OnlyFans Business Activities in California and the United States.

1. Fenix specifically targeted California to develop and grow OnlyFans via the Referral Program.

32. California has been at the heart of the OnlyFans business model and explosive growth in the United States. From its earliest days, Fenix deliberately anchored its OnlyFans recruitment, executive leadership, and business operations in California, leveraging the state's known status as the adult entertainment capital of the world.

33. The meteoric growth of OnlyFans in its first two years of operation was the result of a deliberate strategy by founder Tim Stokely to target adult entertainment performers in California, which had been "the adult entertainment capital of the world" since the 1970s.³

34. Stokely enlisted California-based adult entertainment leader Bill Fox to spearhead the recruitment of adult entertainment performers. Fox, a webmaster and videographer from California, was instrumental in building OnlyFans's Creator base, particularly by targeting California's robust adult entertainment community.⁴

35. According to Forbes, Fox was a "legendary adult-world webmaster and videographer" that Stokely used to "recruit adult performers to OnlyFans."⁵

³ Melia Robinson, *How LA's 'Porn Valley' became the adult entertainment capital of the world*, BUSINESS INSIDER (Sep. 29, 2017, 10:46 AM MT), <https://www.businessinsider.com/history-of-porn-valley-hugh-hefner-2017-9> (last visited Aug. 12, 2026).

⁴ Andrew R.C. Marshall, Echo Wang, Rosa Furneaux, Jason Szep, Linda So, *OnlyFans Exposed | Part 7: How OnlyFans turned into a global empire bent on redefining porn*, REUTERS (Dec. 28, 2024, 1:00 PM GMT) <https://www.reuters.com/investigates/special-report/onlyfans-sex-origins/> (last visited Aug. 12, 2026).

⁵ Will Yakowicz, *Why OnlyFans Will Never Shed Its Reputation For Sexually Explicit Content*, FORBES (Aug. 20, 2021, 9:00 PM EDT),

1 36. The Forbes article further explains, quoting Brad Armstrong, an adult
 2 film veteran who directed 200 movies and who was once married to adult entertainer
 3 Jenna Jameson: “The English guys didn’t know the adult industry; Bill [Fox] was the
 4 gate keeper and got their name out there and got people to sign up[.]”⁶

5 37. Armstrong went on: “At the beginning, [Fox] was integral, he laid the
 6 foundational bricks to get it going.”⁷

7 38. Similarly, according to an April 2022 article regarding OnlyFans’s
 8 “explosive growth”: “Going from 0 to 1 is often a story of brute force. After the
 9 website launched, Stokely recruited someone who knew the inner workings of the
 10 adult industry to recruit adult performers and onboard them to the platform early on:
 11 Webmaster and videographer Bill Fox.”⁸

12 39. Fox was born in California in 1969 and lived there until his death in
 13 January 2019.

14 40. Fox was also listed as a Manager of Rolling Fox Productions, LLC, a
 15 production company located in Chatsworth, California.

16 41. Operating out of California, Fox recruited adult entertainment
 17 performers in California (such as Kianna Dior, Nikki Delano, and Tia Kai) and
 18 beyond to join OnlyFans as Creators via social media, including but not limited to
 19 his Twitter account.

20
 21
 22
 23 [https://www.forbes.com/sites/willyakowicz/2021/08/20/why-onlyfans-will-never-](https://www.forbes.com/sites/willyakowicz/2021/08/20/why-onlyfans-will-never-shed-its-reputation-for-sexually-explicit-content)
 24 [shed-its-reputation-for-sexually-explicit-content](https://www.forbes.com/sites/willyakowicz/2021/08/20/why-onlyfans-will-never-shed-its-reputation-for-sexually-explicit-content) (last visited Aug. 12, 2026).

25 ⁶ *Id.*

26 ⁷ *Id.*

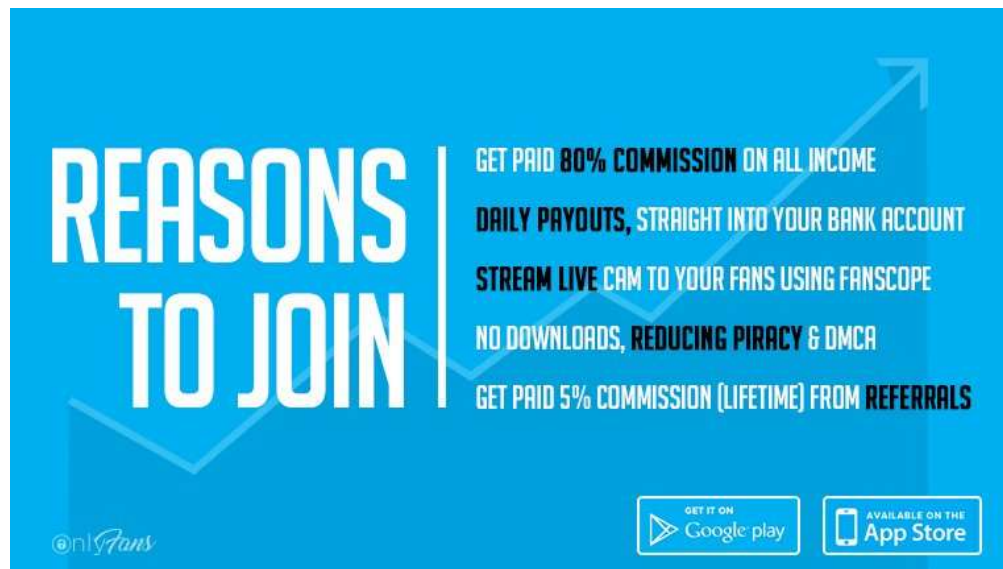
27 ⁸ Ruchin Kulkarni, *The explosive growth of OnlyFans*, PRODUCT HUNT (April 28,
 28 2022), <https://www.producthunt.com/stories/the-explosive-growth-of-onlyfans> (last
 visited Aug. 12, 2026).

42. For example, on or about October 27, 2017, Fox posted on Twitter (now X) that it was “[j]ust another day in the office onlyfansapp wears me out!! But life is GOOD[.]”⁹



43. Fox’s hard work to recruit Creators for OnlyFans prominently included promoting the Referral Program and its promise of lifetime commissions.

44. Beginning at least as early as March 16, 2017, Fox’s Twitter account posted the same OnlyFans promotional graphic, stating “REASONS TO JOIN” OnlyFans that promised “Get paid 5% commission (lifetime) from referrals[.]”¹⁰



⁹ @MrBillFox Post, X (Oct. 27, 2017, 8:15 PM), <https://x.com/MrBillFox/status/924112269105037312> (last visited Aug. 12, 2026).

¹⁰ @MrBillFox Media, X, <https://x.com/MrBillFox/media> (last visited Aug. 12, 2026).

45. Fox posted that same graphic repeatedly, often touting the Creators he was referring to OnlyFans and sharing his own referral link, including in one tweet on April 5, 2017, stating: “Another one of my followers just signed up at [http://onlyfans.com]! Join today at <https://onlyfans.com/mrbillfox?ref=240110>.”¹¹



46. Fox also frequently retweeted OnlyFans Creators on his Twitter account.¹²

47. Adult entertainment Creator CJ Miles stated that Fox recruited her to OnlyFans (at the time she had over 2.2 million followers on Instagram), saying that she “met [Fox] at his house [in Los Angeles] and he showed me all the girls and guys on OnlyFans that make money, and was like, ‘you have to start your own[.]’”¹³

¹¹ @MrBillFox Post, X (Apr. 5, 2017, 11:12 AM), <https://x.com/MrBillFox/status/849686085462622210> (last visited Aug. 12, 2026).

¹² @MrBillFox Account, X, <https://x.com/MrBillFox> (last visited Aug. 12, 2026).

¹³ Adam Goldsmith, *Call centre worker who made £76 a month quits for OnlyFans – and now earns fortune*, DAILY STAR (Mar. 14, 2022, 13:21), <https://www.dailystar.co.uk/love-sex/call-centre-worker-who-made-26461910> (last visited Aug. 12, 2026).

1 48. Miles also called Fox “the first owner of the platform.”¹⁴

2 49. In a podcast interview in 2022, Miles (who claimed to have 50,000
3 followers on OnlyFans at the time) again described how she was recruited by Fox in
4 Los Angeles around 2018, who she referred to as the “owner of OnlyFans” before
5 Stokely.¹⁵

6 50. On information and belief, Fox was the primary recruiter of OnlyFans
7 Creators, utilizing the Referral Program to promote the platform from the time
8 Stokely enlisted Fox’s help until he died in 2019, an effort Fox led from Los Angeles,
9 California.

10 51. Petra Ann Ouwehand, an American citizen and early director of
11 OnlyFans, corroborated Fox’s centrality to OnlyFans’s growth: “By the end of 2017
12 ... the platform took off. To expand in the U.S., said Petra, the Stokelys [including
13 owner/co-founder Tim Stokely] relied on Bill Fox, a prominent figure in California’s
14 porn industry.”¹⁶

15 52. In addition to targeting the California-based adult entertainment
16 industry, OnlyFans also targeted another California-based industry for new OnlyFans
17 Creators: Hollywood.

18 53. In a May 2020 article, Stokely was quoted about OnlyFans’s recruitment
19 of celebrity Creators: “The surprise call-out from Beyoncé on the ‘Savage’ remix was
20 very exciting for us, to say the least,” he said. “Her stamp of approval comes on the
21

22 ¹⁴ *Id.*

23 ¹⁵ CJ Miles and Nara Ford - The Michael Sartain Podcast, YOUTUBE (Jan. 19,
24 2022), <https://www.youtube.com/watch?v=Sp253Yf6yv4> (last visited Aug. 12,
2026).

25 ¹⁶ Andrew R.C. Marshall, Echo Wang, Rosa Furneaux, Jason Szep, Linda So,
26 *OnlyFans Exposed | Part 7: How OnlyFans turned into a global empire bent on*
27 *redefining porn*, REUTERS (Dec. 28, 2024, 1:00 PM GMT)
28 <https://www.reuters.com/investigates/special-report/onlyfans-sex-origins/> (last
visited Aug. 12, 2026).

heels of major stars joining the platform in recent weeks, including Blac Chyna, The-Dream, Safaree Samuels, and Casanova.”¹⁷

54. Between March and April 2020, both the Fan base and the number of Creators on the platform grew by 75%, with the site becoming widely known enough that pop icon Beyoncé mentioned the platform in a song that year—boosting its recognition even further. Over the next year, multiple “mainstream” celebrities joined the platform, introducing OnlyFans to their existing fandoms—many of whom, judging by the numbers, joined the platform as well.

55. OnlyFans also hosted multiple live events in California including OnlyFans “Meet-Up” events and launch parties.

56. By going outside the adult entertainment world, Fenix continued to strengthen its ties to California to expand its base of Fans and Creators via the Referral Program on the OnlyFans platform.

2. A significant portion of OnlyFans’s business is run from California and the United States.

57. After the death of Bill Fox in 2019, and to bolster OnlyFans operations and ties to California, Fenix hired California-based Chief Marketing and Communications Officer Amrapali “Ami” Gan in September 2020, who lived and operated in this role in the Los Angeles, California area.

58. Gan was in this role from September 2020 to December 2021 and had significant responsibility for the strategic direction of the company and was a regular part of the executive team running the company, all while she was living in and working from California.

¹⁷ Jordan Rose, *OnlyFans Sees 15 Percent Spike in Traffic Following Beyoncé’s Reference on “Savage” Remix*, COMPLEX (May 2, 2020), <https://www.complex.com/music/a/j-rose/beyonce-onlyfans-reference-savage-remix-reportedly-increased-sites-traffic> (last visited Aug. 12, 2026).

59. Gan stated that, as Chief Marketing and Communications Officer (“CMO”), “internally, [she] was doing a lot more than probably someone in a traditional CMO role would do where [she] had exposure to all aspects of the business working closely with the former CEO who’s also the founder of the company as well as with the rest of the executive team so when it came time for that succession it was a very easy transition and that’s where [she] bring[s] forth this unique perspective and a lot of learnings being with the company and that’s why leading the business [she] ha[s] really put [C]reators at the heart of what [OnlyFans] do[es][.]”¹⁸

60. A Chief Marketing and Communications Officer for a social media platform is tasked with creating and implementing strategies for attracting and increasing consumer participation and revenue generation, as well as decision-making on those strategies. At OnlyFans, this necessarily included increasing Creator and Fan enrollment and participation, including through its Referral Program.

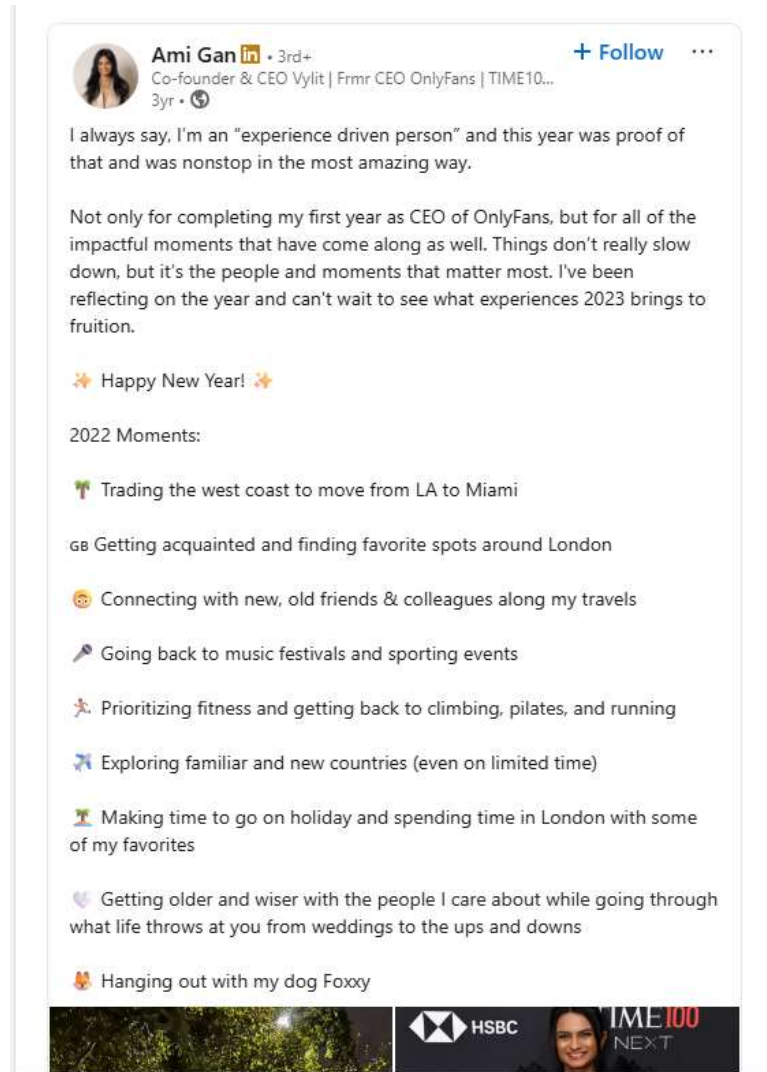
61. Gan was OnlyFans’s Chief Marketing and Communications Officer in May 2021 when Fenix breached the lifetime referral commission promise and Defendants stopped paying Referring Users their accrued commissions from the gross revenues of Creators referred pre-May 2020.

62. In December 2021, California-based Gan was promoted from Chief Marketing Officer to Chief Executive Officer of OnlyFans. Stokely personally appointed Gan to the CEO role.¹⁹

¹⁸ Navigating Public Opinion: Running an Edgy Business - Amrapali Gan & Keily Blair (OnlyFans) & Axios, YOUTUBE (Nov. 22, 2022), <https://www.youtube.com/watch?v=fgOsTxLVpzM> (last visited Aug. 12, 2026).

¹⁹ *OnlyFans Appoints Amrapali Gan as Chief Executive Officer*, PR NEWswire (December 21, 2021, 9:00 ET), <https://www.prnewswire.com/news-releases/onlyfans-appoints-amrapali-gan-as-chief-executive-officer-301448653.html> (last visited Aug. 12, 2026).

63. Gan resided in the Los Angeles area and acted as Chief Marketing and Communications Officer and then CEO of OnlyFans from Los Angeles until 2022 when she relocated to Miami.²⁰



64. Gan lived in Los Angeles from at least 2015 to 2022, posting on Instagram in October 2024 that “[a]fter 17+ yrs living all over LA, it’s always

²⁰ Ami Gan, LINKEDIN, <https://www.linkedin.com/in/amigan/recent-activity/all/> (last visited Aug. 12, 2026).

1 bittersweet returning.”²¹ She reported to the Federal Election Commission in 2020
2 that her residence was in Los Angeles, California.

3 65. Beginning in 2017 with Fox’s promotion of the Referral Program to
4 recruit Creators from the adult entertainment industry, and continuing with Gan’s
5 brand-development strategy, marketing efforts, and subsequent executive leadership
6 of OnlyFans from California that certainly encompassed some responsibility for the
7 Referral Program, OnlyFans was able to rapidly expand its Creator base. That
8 expansion was largely centered in Los Angeles, and, as a result, California—
9 particularly Los Angeles—emerged as a principal hub for OnlyFans Creators and the
10 Referral Program.

11 66. Additionally, many OnlyFans executives, employees, contractors, and
12 Creators work and reside in the United States and, in particular, California.

13 **3. OnlyFans’s banking, payment, and other operations are based in**
14 **California and the United States.**

15 67. Since at least 2017, OnlyFans used Stripe to process Fan payments,
16 which has its headquarters in San Francisco, California.

17 68. In December 2025, OnlyFans began accepting payments via PayPal,
18 which is headquartered in San Jose, California.

19 69. On X, OnlyFans Merch (@OnlyFansMerch) is listed as an affiliate of
20 OnlyFans.²²

21 70. On X, OnlyFans Merch states: “The Official Account of the @OnlyFans
22 Merch Collection.”²³

23 _____
24 ²¹ @amrapali_gan Post, INSTAGRAM (Oct. 20, 2024),
25 <https://www.instagram.com/p/DBXmMjvJgyW/> (last visited Aug. 12, 2026).

26 ²² Affiliates (@OnlyFans), X, <https://x.com/OnlyFans/affiliates> (last visited Aug.
27 12, 2026).

28 ²³ OnlyFans Merch (@OnlyFansMerch), X, <https://x.com/OnlyFansMerch> (last
visited Aug. 12, 2026).

1 71. On X, the OnlyFans Merch account is based in the United States.²⁴

2 72. That account links to the Amazon U.S. OnlyFans Merch Store.²⁵

3 73. The seller on Amazon is listed as “OF Merch,” business named “OF
4 World, LLC,” with a business address in Chicago, Illinois.²⁶

5 74. OF World, LLC is identified as a direct subsidiary of Fenix in its 2024
6 publicly available Annual Report, listing a business address in Wilmington,
7 Delaware.

8 75. In addition to sales on Amazon, OnlyFans created a “Shop” function on
9 its platform to enable Creators to sell products to Fans in California and worldwide.²⁷

10 76. To do so, OnlyFans partnered with Spring, formerly known as
11 Teespring, which was based in California.²⁸

12 77. Spring is operated by Amaze Holdings, Inc., with its headquarters in
13 Costa Mesa, California.²⁹

14 78. Starting in its Annual Report issued in 2022, Fenix began reporting its
15 revenue in U.S. dollars rather than British pounds. Fenix’s revenue earned from the
16 United States more than doubled from 2020 to 2021 (\$261 million to \$648 million).

17 ²⁴ About this account (@OnlyFansMerch), X,
18 <https://x.com/OnlyFansMerch/about> (last visited Aug. 12, 2026).

19 ²⁵ OnlyFans Merch Store, AMAZON,
20 <https://www.amazon.com/stores/page/5E2216F9-1142-4638-B770-5710E7C0FF84?ingress=3> (last visited Aug. 12, 2026).

21 ²⁶ About Seller OnlyFans Merch Store, AMAZON,
22 https://www.amazon.com/sp?ie=UTF8&seller=A3VG1XG70665KI&asin=B0FQGPLDJR&ref_=dp_merchant_link&isAmazonFulfilled=1 (last visited Aug. 12, 2026).

23 ²⁷ AK, *Introducing Spring Store Integration*, ONLYFANS (Nov. 7, 2022),
24 <https://blog.onlyfans.com/onlyfans-spring-store-feature/> (last visited Aug. 12, 2026).

25 ²⁸ Teespring, LINKEDIN, <https://www.linkedin.com/company/teespring/> (last
26 visited Aug. 12, 2026).

27 ²⁹ Company Information, AMAZE, <https://ir.amaze.co/company-information> (last
28 visited Aug. 12, 2026).

79. Fenix’s publicly available Annual Reports show that from 2020 to 2024, approximately 64–73% of its revenue came from the United States. For example, at the end of fiscal year 2021, Fenix reported \$648 million in revenue earned in the United States.

80. On information and belief, California Creators and Fans generate more revenue for OnlyFans than any other state in the United States, and at least thousands of Referring Users are in the United States.

81. To the extent the Court finds the allegations herein insufficient to exercise personal jurisdiction over Defendants, Plaintiffs seek leave to conduct their own jurisdictional discovery.

B. Defendant Fenix’s OnlyFans Referral Program

1. Fenix promised Plaintiffs and Class members lifetime commissions on Referred Creators’ gross revenues through its Referral Program.

82. According to Fenix’s publicly available Annual Reports, OnlyFans grew rapidly from only 13 million subscribers in 2019 to 188 million in 2021. In its Annual Report issued in 2021, Fenix stated “the majority [of Fans] are based in the USA.”

83. Transactions on the platform in 2020 increased by 553% to \$2.4 billion.³⁰

84. OnlyFans founder Tim Stokely credited the Referral Program for this enormous growth.³¹ In a British GQ article, Stokely is quoted as saying:

³⁰ Charlotte Colombo, *The history of OnlyFans: how the controversial platform found success and changed online sex work*, BUSINESS INSIDER (Sept. 14, 2021 8:53 AM MT), <https://www.businessinsider.com/what-is-onlyfans-banning-content-work-porn-ban-history-sex-2021-9> (last visited Aug. 12, 2026).

³¹ Jemima McEvoy, *Porn Profits: How OnlyFans became a \$4 billion goldmine for its secretive owner*, FORBES AUSTRALIA (Oct. 2, 2024), <https://www.forbes.com.au/news/billionaires/porn-profits-how-onlyfans-became-a-4-billion-goldmine/> (last visited Aug. 12, 2026).

1
2 *...how was I going to get users onto this marketplace? [That*
3 *problem was] solved, in the case of OnlyFans, by creating a*
4 *referral programme, which incentivised third parties to bring*
5 *creators onto the platform.*³²

6 85. By the end of the fiscal year 2020, Fenix reported the number of
7 Creators on OnlyFans had spiked to more than 1.6 million (up from 348,000 in 2019).

8 86. If even just 5% of these 1.6 million Creators (as of 2020) resided in
9 California, that would be 80,000 Creators. And even if a small percentage of those
10 Creators were also Referring Users—like Plaintiffs were—it would still be thousands
11 of people. A reasonable inference based on the California connections indicates much
12 higher numbers.

13 87. The Referral Program’s promise, first publicized in 2016, to pay
14 participants “5% commission (lifetime) on all income earned by any user who joins
15 OnlyFans via your referral link”³³ was deeply embedded in Fenix’s efforts and
16 business plan. Fenix repeatedly reaffirmed this promise throughout the OnlyFans
17 website and marketing. In the FAQ explaining how the program works, it stated: “It’s
18 really simple. You earn 5% (LIFETIME) of all income made by any user that joins
19 OnlyFans.com via your referral URL.”³⁴

20 88. The FAQ explained how to participate in the Referral Program: “Simply
21 click the ‘My Referrals’ tab on your dropdown menu, which will navigate you to

22 ³² Thomas Barrie, *OnlyFans CEO Tim Stokely’s tips for success*, BRITISH GQ
23 (Mar. 16, 2021), <https://www.gq-magazine.co.uk/lifestyle/article/onlyfans-ceo-tim-stokely>
(last visited Aug. 12, 2026).

24 ³³ *Become a Partner*, ONLYFANS, <https://onlyfans.com/partners/>
25 [<https://web.archive.org/web/20170120234707/https://onlyfans.com/partners/>]
(archived Jan. 20, 2017) (last visited Aug. 12, 2026).

26 ³⁴ *FAQ*, ONLYFANS, <https://onlyfans.com/faq/>
27 [<https://web.archive.org/web/20170120221823/https://onlyfans.com/faq/>] (archived
28 Jan. 20, 2017) (last visited Aug. 12, 2026).

1 your Referrals page. This page contains your own unique referral URL. You can
 2 either send this URL out to your friends manually or (if you have a Twitter account
 3 connected) you can click the ‘Tweet Referral URL’ button, which will automatically
 4 send out a tweet to all of your followers containing your referral URL and a short
 5 promotional video, explaining to the viewer why they should sign up to OnlyFans.”³⁵

6 89. Fenix linked this promotional video on the “FAQ” and “Partners” pages
 7 on the OnlyFans website. OnlyFans also posted the same video to YouTube on
 8 September 2, 2016, which has been viewed over 55,000 times.³⁶

9 90. The promotional video made the same promise to pay Referring Users
 10 5% of the revenues produced by their Referred Creators for life. Screenshots from
 11 the video are below.



22
23
24
25
26 ³⁵ *Id.*

27 ³⁶ Only Fans, *Become an OnlyFans Partner*, YOUTUBE (Sept. 2, 2016),
 28 <https://www.youtube.com/watch?v=MyMWcngbMPo> (last visited Aug. 12, 2026).





91. On the FAQ page, Fenix stated that referral commissions would be paid “on the 1st day of the calendar month, directly into your bank account.”³⁷ This obligation to pay referral commissions was a recurring, divisible payment obligation arising each time a Referred Creator generated qualifying revenue.

92. Fenix promoted the Referral Program on the OnlyFans “Partners” page, saying:

Become a Partner

Are you a webmaster, agent, blogger, entrepreneur or social influencer with a high following? Then why not turn those followers into money in the bank, with our new referral program. You receive 5% commission (lifetime) on all income earned by any user who joins OnlyFans via your referral link. So join for free, post your referral link to your followers and then sit back, relax and watch your earnings grow!

Unlike other well known referral programs this is not a one off [sic] payment. This is every user, every payment, every month... LIFETIME!

³⁷ *FAQ*, ONLYFANS, <https://onlyfans.com/faq/> [<https://web.archive.org/web/20170120221823/https://onlyfans.com/faq/>] (archived Jan. 20, 2017) (last visited Aug. 12, 2026).

You've worked hard building your business and growing those followers... Now it's pay day!. [sic]³⁸

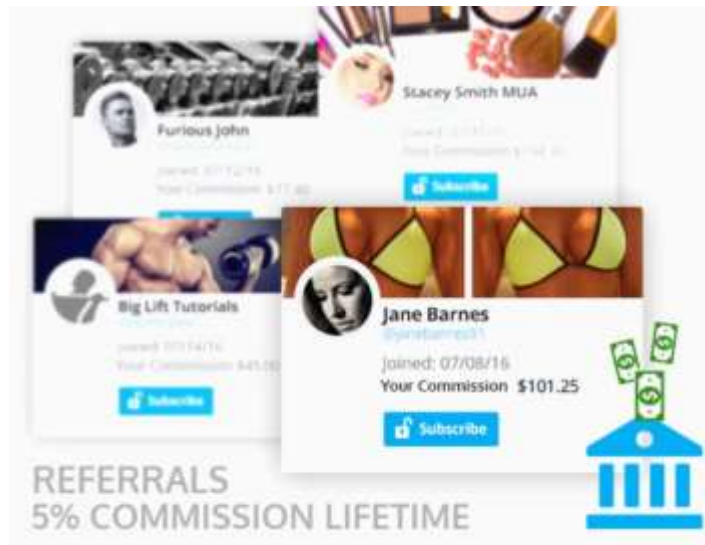
93. The "Partners" page went on to say:

Becoming a partner is really easy. You just sign up to OnlyFans for free and then click the 'My Referrals' link on your menu. You will see your referral link, which is all you need to start recruiting and become a partner.

Our referral program seeks genuine partners, to share in our growth and and [sic] to share future profits...

Partners are paid on the first calendar day of each month, directly into their bank account. All earnings are categorised per user and we are continually adding new tools and features to provide our partners with the tools and marketing material that will enhance their experience and earning potential.³⁹

94. The following graphic was also posted on the "Partners" page of the OnlyFans website:



Again, Fenix reaffirmed and promoted the lifetime referral commissions on the "How it Works" page:

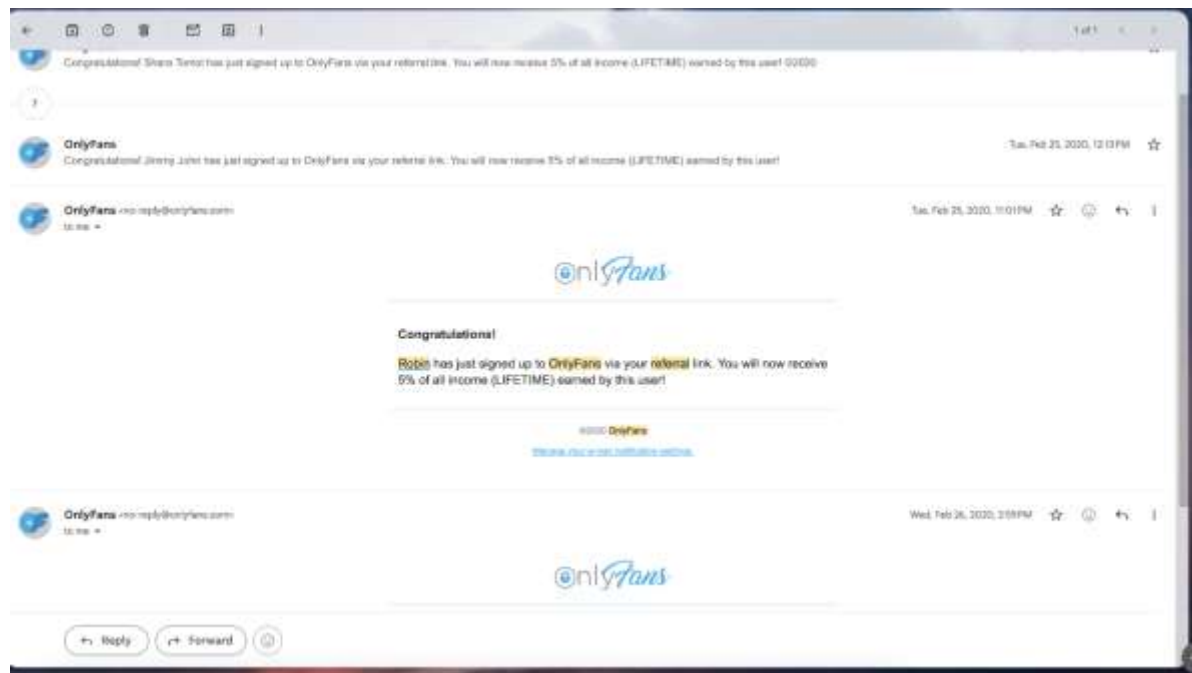
³⁸ *Become a Partner*, ONLYFANS, <https://onlyfans.com/partners/> [<https://web.archive.org/web/20170120234707/https://onlyfans.com/partners/>] (archived Jan. 20, 2017) (last visited Aug. 12, 2026).

³⁹ *Id.*

Become a partner

Are you a webmaster, entrepreneur or social influencer with a high following? Then why not turn those followers into money in the bank, with our new referral program. You receive 5% commission (LIFETIME) an [sic] all income earned by users who join via your link. So join for free, post your referral link to your followers and then sit back, relax and watch your earnings grow!⁴⁰

95. When a new account was created using a Referring User's referral link, the Referring User would receive an email notification providing the name and account of the Referred Creator. In those emails, Fenix *again* affirmed its promise of lifetime commissions. Below is a screenshot of one of many such emails Plaintiff Hardesty received when a new Creator signed up using her referral link.



⁴⁰ *How it Works*, ONLYFANS, <https://onlyfans.com/how/> [<https://web.archive.org/web/20170121060418/https://onlyfans.com/how/>] (archived Jan. 21, 2017) (last visited Aug. 12, 2026).

1 96. Defendants take 20% of all Creators' revenues made on OnlyFans and
2 the remaining 80% goes to Creators. For every \$1 earned, Defendants keep \$.20 and
3 the Creator keeps \$.80.

4 97. The 5% commission paid to Referring Users under the Referral Program
5 is "deducted from the OnlyFans' [sic] fee and not from the income of the [Referred
6 Creator]." ⁴¹ Therefore, on Referred Creators' accounts, OnlyFans would only make
7 15% of every \$1 spent and was giving up a substantial portion of its revenue—the
8 5% commission was 25% of Fenix's share of revenues—to Referring Users under
9 the Referral Program.

10 98. Fenix's promises, made on the OnlyFans website and in its marketing,
11 did not require a separate agreement for the Referral Program from approximately
12 2016–2017. During this period, it solicited Referring Users through a unilateral offer
13 that was accepted by an act: Referring Users would accept by getting prospective
14 Creators to sign up through Referring Users' unique referral links.

15 99. Beginning in or around March 2018, Fenix added the Referral
16 Program's terms into its Terms of Service. These terms tracked the advertised offer:
17 the 5% referral commissions would be for life, or for the "total income earned by the
18 [R]eferred [Creator]." ⁴²

19
20
21 ⁴¹ See, e.g., March 2018 Terms of Service at 15.2, ONLYFANS,
22 [www.onlyfans.com/terms](https://web.archive.org/web/20180323195358/https://onlyfans.com/terms/)
23 [<https://web.archive.org/web/20180323195358/https://onlyfans.com/terms/>]
(archived Mar. 23, 2018) (last visited Aug. 12, 2026).

24 ⁴² See, e.g., March 2018 Terms of Service at 15.2, ONLYFANS,
25 [www.onlyfans.com/terms](https://web.archive.org/web/20180323195358/https://onlyfans.com/terms/)
26 [<https://web.archive.org/web/20180323195358/https://onlyfans.com/terms/>]
27 (archived Mar. 23, 2018) (last visited Aug. 12, 2026); December 2018 Terms of
28 Service at 15.2, ONLYFANS, [www.onlyfans.com/terms](https://web.archive.org/web/20181228000353/https://onlyfans.com/terms/)
[<https://web.archive.org/web/20181228000353/https://onlyfans.com/terms/>]
(archived on Dec. 28, 2018) (last visited Aug. 12, 2026).

100. Defendant Fenix never reserved the right to revoke the Referral Program terms retroactively or negate the rights vested in the Referring Users when they accepted the offer by referring Creators, nor would that be consistent with the offer. The contracts at issue here were all formed and became binding before Fenix dropped its lifetime referral commissions promise, and Plaintiffs and the class provided consideration by securing Creators who joined using their unique referral links.

101. Even in 2019, the FAQ section of the OnlyFans website promoted that the 5% commission was for life (“LIFETIME”), along with explanations on how to participate, how to get paid, and answering other questions.⁴³

102. Similarly, Fenix’s advertising and marketing in 2019 about the Referral Program on the OnlyFans website was consistent with the layout and language from 2017.⁴⁴

103. Fenix made its promise of lifetime referral commissions under the Referral Program from inception of the program until May 1, 2020. Likewise, from inception of the program until May 1, 2021, Fenix—and later, with the assistance of Fenix Internet—paid monthly referral commissions to Plaintiffs and putative class members from the gross revenues of the Creators they referred to OnlyFans before May 1, 2020.

104. Defendants tracked referral commissions in real time based on the gross revenues of the Referred Creators. Defendants calculated these commissions as a specific, identifiable percentage of the Referred Creators’ gross revenues.

⁴³ *Help & Support: Referral Program*, ONLYFANS, <https://onlyfans.com/faq> [<https://web.archive.org/web/20190426081845/https://onlyfans.com/faq>] (archived Apr. 26, 2019) (last visited Aug. 12, 2026).

⁴⁴ *Become a Referrer*, ONLYFANS, <https://onlyfans.com/referrals/> [<https://web.archive.org/web/20190330113018/https://onlyfans.com/referrals/>] (archived Mar. 30, 2019) (last visited Aug. 12, 2026).

105. Defendants routinely and recurrently paid these referral commissions to Referring Users on the first day of every month so long as the commissions exceeded the \$20 threshold amount. Each monthly payment included the accrued referral commissions from the prior month (e.g., April 2020 commissions paid on May 1, 2020), and any accrued commissions totaling less than \$20 would be rolled over and paid in the next month where the total referral commissions exceeded \$20.

106. Plaintiffs and putative class members could contemporaneously view their referral commission earnings and payments in their OnlyFans accounts.

2. Fenix reneges on its lifetime referral commissions promise.

107. In March 2020, OnlyFans reported a 75% increase in new sign-ups and reported that the site gained around 150,000 new users every 24 hours.⁴⁵

108. On May 1, 2020, OnlyFans emailed users to announce that it was changing the terms of its Referral Program. From that date forward, the 5% referral commissions would be limited to just the first 12 months of the Referred Creator's gross revenues, but if the referral originated before May 1, 2020, then the referral commissions would only continue for one year from that date, until May 1, 2021.

109. Referral commissions were also limited—for the first time—to the first \$1,000,000 earned by each Creator, effectively capping commissions at \$50,000 per Referred Creator.

110. Fenix's changes to the Referral Program applied to Referring Users who referred Creators and earned commissions before May 1, 2020, under the lifetime 5% referral commissions promise. Such Referring Users would no longer receive lifetime commissions from those referrals, only commissions until May 1, 2021.

⁴⁵ Franki Cookney, *Cam Site Traffic Is Booming As People In Quarantine Look For Sexy Companionship*, FORBES (Apr. 29, 2020, 4:23pm EDT), <https://www.forbes.com/sites/frankicookney/2020/03/31/people-look-to-cam-sites-for-sexy-interaction-in-self-isolation-but-is-there-money-to-be-made/#11dabce6451a> (last visited Aug. 12, 2026).

1 111. According to the email, OnlyFans attributed its Referral Program
2 changes to the growth it saw during the COVID-19 pandemic and “the important
3 decision to invest even more resources in our infrastructure, our technology and our
4 support teams, so that we can continue to grow as the top platform for Creators to
5 earn money.”⁴⁶ In other words, it unilaterally decided to change the terms of the deal.

6 112. Plaintiffs Hardesty and Heidewald were drawn to the Referral Program
7 because of the promise for lifetime commissions.

8 113. Creator Arron Lowe stated in an interview with Vice that he “only
9 referred people because of the lifetime five percent,” and that the “referral system is
10 the only reason OnlyFans became a household name and, without it, there wouldn’t
11 be an OnlyFans.”⁴⁷ Lowe claimed he made \$50,000 from one referral alone, but under
12 the new terms, his referral commissions would drop a few thousand dollars per
13 month.⁴⁸

14 114. Other Creators, including Plaintiffs Hardesty and Heidewald, used their
15 YouTube accounts to promote the Referral Program.⁴⁹

16 115. Upset by these retroactive changes to the OnlyFans Referral Program,
17 Lowe created a petition to stop its implementation, which obtained 361 signatures in
18 just a few days.⁵⁰ The petition eventually received 1,689 signatures in total, but that
19 did not stop Fenix from reneging on its promise of lifetime commissions.
20
21

22 ⁴⁶ Samantha Cole, *OnlyFans Is Cutting Referral Bonuses Because So Many*
23 *People Are Signing Up*, Vice (May 4, 2020, 11:02 AM),
24 [https://www.vice.com/en/article/onlyfans-cutting-creator-referral-program-bonuses-](https://www.vice.com/en/article/onlyfans-cutting-creator-referral-program-bonuses-payout/)
[payout/](https://www.vice.com/en/article/onlyfans-cutting-creator-referral-program-bonuses-payout/) (last visited Aug. 12, 2026).

25 ⁴⁷ *Id.*

26 ⁴⁸ *Id.*

27 ⁴⁹ *See id.*

28 ⁵⁰ *Id.*

1 **C. Plaintiffs' Stories**

2 116. Plaintiff Heidewald joined the OnlyFans platform in October 2019, and
3 Plaintiff Hardesty joined in November 2019. At that time, Fenix's representations
4 and advertisements about the Referral Program and the 5% lifetime referral
5 commissions were substantively the same as alleged herein.

6 117. Plaintiffs Hardesty and Heidewald recall seeing Fenix's representations
7 about the lifetime referral commissions and reading Fenix's TOS in creating their
8 OnlyFans accounts.

9 118. Plaintiff Heidewald lived in Los Angeles, California and Plaintiff
10 Hardesty lived in Huntington Beach, California when they joined OnlyFans and
11 participated in and generated commissions under the Referral Program, and when
12 Fenix revoked the terms of the Referral Program.

13 119. Plaintiffs Hardesty and Heidewald relied on Fenix's Referral Program
14 promise that they would make lifetime 5% commissions on Referred Creators' gross
15 revenues by participating as Referring Users.

16 120. As a result, Plaintiffs Hardesty and Heidewald spent significant time
17 promoting their unique OnlyFans referral links on social media, including through
18 YouTube, Twitter (now X), and Instagram, and by word of mouth. Plaintiffs created
19 and posted YouTube videos offering advice about how to join (using their referral
20 links), build a profile, and generate income on OnlyFans. They provided similar
21 advice and mentorship to individual prospective Creators that reached out to them
22 virtually.

23 121. Relying on Fenix's promise to pay these lifetime referral commissions,
24 before the May 1, 2020 terms change, Plaintiff Heidewald referred more than 2,200
25 Creators and Plaintiff Hardesty referred more than 4,500 Creators to OnlyFans using
26 their unique referral links. As a result, Plaintiffs' referral commissions increased
27 steadily month by month.

1 122. Plaintiffs' referral commissions accrued and were paid monthly so long
2 as they exceeded the minimum \$20 payout threshold. On the first day of each month,
3 Defendant Fenix issued payment invoices to Plaintiffs for their accrued Referral
4 Program commissions from the prior month, and Defendant Fenix Internet deposited
5 the commissions into Plaintiffs' bank accounts. Defendant Fenix Internet collected
6 the OnlyFans 20% fee from Referred Creators' gross revenues and then paid
7 Plaintiffs their 5% referral commission from that fee.

8 123. Plaintiffs' bank statements identify Fenix Internet as the entity that
9 deposited these Referral Program commissions into their bank accounts.

10 124. One of the Creators that Plaintiff Heidewald referred to OnlyFans before
11 Fenix reneged on its lifetime commissions promise began to increase her popularity
12 and revenue in the last few months that Heidewald received referral commissions
13 from her gross revenues. On information and belief, Plaintiff Heidewald's high-
14 earning Referred Creator continued to operate and generate revenue on OnlyFans
15 until at least 2023, and some of Heidewald's other Referred Creators are likely still
16 generating revenues on OnlyFans. Likewise, on information and belief, certain of
17 Plaintiff Hardesty's Referred Creators are still active and generating revenues on
18 OnlyFans.

19 125. Because Fenix breached the contract and Defendants stopped paying
20 lifetime referral commissions, Plaintiffs were denied their accrued 5% commissions
21 from these Referred Creators after May 1, 2021. In fact, Heidewald's highest and
22 Hardesty's second-highest payouts came on May 1, 2021—the last period that they
23 were paid commissions for Creators they referred to OnlyFans under Fenix's lifetime
24 commission promise.

25 126. Plaintiff Hardesty's referral commissions went from just \$2.18 in
26 February 2020 (from two referred Creators) to \$1,538.82 in March 2020 after she
27 promoted the Referral Program on her YouTube page. A month later, her referral
28

1 commissions jumped to \$4,550 (from more than 4,000 Referred Creators), which was
2 paid out to her on May 1, 2020.

3 127. Plaintiff Heidewald's referral commissions went from just \$41.10 in
4 November 2019 to \$1,292.54 in April 2020 after she promoted the Referral Program
5 on her YouTube page. By the end of 2020, Heidewald's referral commissions were
6 around \$2,000 a month.

7 128. From January to April 2021, Plaintiff Heidewald averaged more than
8 \$3,200 and Plaintiff Hardesty averaged more than \$3,300 in commissions per month
9 from the Referral Program alone.

10 129. Plaintiff Heidewald earned more than \$28,000 in referral commissions
11 between December 2019 and April 2021. Plaintiff Hardesty earned nearly \$47,000
12 in referral commissions between February 2020 and April 2021.

13 130. After May 1, 2021, Plaintiff Heidewald's earnings from the Referral
14 Program decreased to \$45 in May 2021 and \$0.44 in June 2021, and Plaintiff
15 Hardesty's decreased to \$276 in May 2021 and \$76 in June 2021.

16 131. The OnlyFans platform previously permitted Referring Users like
17 Plaintiffs to see how much referral commission they made off individual Referred
18 Creators' gross revenues, but that feature has since been disabled, likely in
19 conjunction with Fenix's revocation of its lifetime commission promise.

20 132. At least one Creator (but likely many more) referred by Plaintiffs
21 Hardesty and Heidewald, respectively, was still active and generating revenue on
22 OnlyFans within the applicable limitations period. On information and belief, some
23 of these Referred Creators are still active and earning on the platform today.

24 133. But for Fenix's breaches of the lifetime referral commissions promise,
25 Plaintiffs Hardesty and Heidewald would have received additional referral
26 commissions within the applicable limitations period and would still be entitled to
27 referral commissions from their Referred Creators still active on OnlyFans.
28

134. Plaintiffs seek damages for all commissions accrued and owing within the applicable limitations period on the gross revenues of Creators they referred under Fenix's lifetime 5% referral commissions promise.

V. CLASS ACTION ALLEGATIONS

135. Plaintiffs bring this action under Federal Rule of Civil Procedure 23(b)(2) and (b)(3) on behalf of themselves and all others similarly situated.

136. Plaintiffs seek to represent a nationwide class of OnlyFans's Referral Program participants ("Nationwide Class" or "Class"), which is defined as:

All persons residing in the United States whose unique OnlyFans referral link was used by at least one person who joined OnlyFans as a Creator before May 1, 2020, where that Referred Creator generated revenue on OnlyFans at any time after May 1, 2021.

137. Plaintiffs also seek to represent a California subclass ("California Subclass" or "Subclass"), which is defined as:

All members of the Nationwide Class who resided in California while participating in the Referral Program, or who currently reside in California.

138. Excluded from the Class and the California Subclass (the members of which are collectively referred to as "Class members") are Defendants and their agents, officers, directors, legal representatives, heirs, successors and wholly or partly owned subsidiaries or affiliated companies; Class counsel and their employees; the judicial officers and their immediate family members and associated court staff assigned to this case, and all persons within the third degree of relationship to any such persons.

139. Plaintiffs reserve the right to amend or modify the Class and Subclass definitions after having had an opportunity to conduct discovery.

A. The Requirements of Rule 23(a)(1)-(4) are Satisfied.

140. **Numerosity.** The Class is so numerous that joinder of all members is unfeasible and impracticable. OnlyFans has signed up millions of Creators

1 worldwide, and on information and belief, the Referral Program was so widely
2 promoted between 2016 and Defendant Fenix's revocation of its lifetime referral
3 commissions promise in May 2020, that any reasonable estimate indicates there are
4 at least several thousand Class members. The California Subclass is also sufficiently
5 numerous: as alleged above, even a conservative estimate of California-based
6 Referring Users indicates thousands of Subclass members. Class members are readily
7 identifiable from Defendants' own business records. Defendants' systems recorded
8 each referral in real time, including the identity of the Referring User, the identity
9 and sign-up date of each Referred Creator, and the commissions calculated and paid
10 on each Referred Creator's earnings—as demonstrated by the referral notification
11 emails Defendants sent to Referring Users, the referral earnings dashboards
12 Defendants maintained, and Defendants' administration of commission payments
13 (including the revised program's 12-month commission period, which requires
14 tracking each Referred Creator's join date and referral attribution).

15 141. **Commonality.** Common questions of law and fact exist as to all Class
16 members, which include, but are not limited to:

- 17 a. Whether Defendant Fenix promised to pay 5% lifetime referral
18 commissions from Referred Creators' gross revenues to Plaintiffs
19 and Class members who signed up new Creators via their unique
20 referral links, and whether this promise was clear and
21 unambiguous in its terms;
- 22 b. Whether Plaintiffs and Class members accepted Defendant
23 Fenix's offer of 5% lifetime referral commissions from Referred
24 Creators' gross revenues by promoting and signing up new
25 Creators via their unique referral links;
- 26 c. Whether Defendant Fenix's promise of 5% lifetime referral
27 commissions from Referred Creators' gross revenues to Plaintiffs
28

1 and Class members constituted consideration in exchange for
2 Plaintiffs' and Class members' promotion and assistance in
3 enrolling new Creators who in turn generated revenue for
4 Defendants;

5 d. Whether an enforceable contract existed between the Class and
6 Defendant Fenix;

7 e. Whether Defendant Fenix breached, and continues to breach, its
8 contracts for payment of 5% lifetime referral commissions with
9 Plaintiffs and the Class members;

10 f. Whether Plaintiffs and Class members reasonably relied on
11 Defendant Fenix's promise to pay them lifetime referral
12 commissions from their Referred Creators' gross revenues;

13 g. Whether Defendant Fenix reasonably and foreseeably expected
14 Plaintiffs and Class members to rely on its promise to pay lifetime
15 referral commissions;

16 h. Whether Plaintiffs and Class members had the right to receive and
17 possess 5% commission from the gross revenues of their Referred
18 Creators for life;

19 i. Whether Defendants took or substantially interfered with
20 Plaintiffs' and Class members' property rights by intentionally
21 taking possession of the money owed to them from referred
22 accounts, and by ceasing payments to them for their accrued
23 commissions from these referred accounts;

24 j. Whether Defendants are liable under each cause of action alleged
25 herein;

26 k. Whether Plaintiffs and Class members were damaged and, if so,
27 the appropriate measure of damages; and
28

1 1. Whether Plaintiffs and Class members are entitled to damages,
2 declaratory relief, and other relief.

3 142. ***Typicality.*** Plaintiffs' claims are typical of the claims of other Class
4 members in the Class, as they arise out of Defendants' uniform and pervasive
5 conduct, involve the same legal theories, and challenge the same practices and
6 conduct of Defendants. Plaintiffs and Class members were subjected to the same
7 contract terms and practices, hold the same rights, are entitled to the same legal and
8 declaratory relief, have suffered the same impact and injury, and sustained similar
9 damage by Defendant Fenix's breaches of its promise and Defendants' failure to pay
10 5% lifetime commissions from Referred Creators' gross revenues. Plaintiffs' claims
11 are likewise typical of the California Subclass, of which both Plaintiffs are members:
12 each resided in California at the time she participated in the Referral Program.

13 143. ***Adequacy.*** Plaintiffs and their counsel will fairly and adequately
14 represent the interests of the Class they seek to represent. Plaintiffs have no interests
15 antagonistic to, or in conflict with, the interests of other Class members. Plaintiffs'
16 counsel is highly experienced in the prosecution of consumer class actions and
17 complex commercial litigation, capable of providing the financial resources needed
18 to litigate this matter to conclusion and has litigated other consumer matters in a class
19 context.

20 **B. The Requirements of Rule 23(b)(2) are Satisfied: Defendants' Conduct**
21 **Generally Applies to the Class, Making Classwide Declaratory Relief**
22 **Appropriate.**

23 144. To certify a declaratory relief class under Federal Rule of Civil
24 Procedure 23(b)(2), Plaintiffs must show "the party opposing the class has acted or
25 refused to act on grounds that apply generally to the class, so that final injunctive
26 relief or corresponding declaratory relief is appropriate respecting the class as a
27 whole."
28

145. Here, Defendants' actions and failures to act are systemic and uniform across the Class, as are the Terms of Service, Referral Program representations, and other contract documents. The relief the Class seeks would require declaratory relief that Defendant Fenix's promise to pay 5% lifetime referral commissions is enforceable as a matter of law despite Defendants ceasing such payments on May 1, 2021, for accounts referred before May 1, 2020.

146. Classwide declaratory relief is appropriate under Federal Rule of Civil Procedure 23(b)(2) because Defendants have acted on grounds that apply generally to Class members, and inconsistent adjudications with respect to the enforceability of Defendant Fenix's promise would establish incompatible standards and substantially impair or impede the ability of Class members to protect their interests. Classwide relief and Court supervision under Rule 23 assures fair, consistent, and declaratory treatment and protection of all Class members, and uniformity and consistency in determining that an enforceable contract and obligation to pay referral commissions existed between the Class and Defendants with the promise made by Defendant Fenix before May 1, 2020.

C. The Requirements of Rule 23(b)(3) are Satisfied.

147. **Predominance.** Class certification is appropriate under Federal Rule of Civil Procedure 23(b)(3) because the questions of law or fact common to Class members predominate over any questions affecting only individual members. "[T]he predominance analysis under Rule 23(b)(3) focuses on the relationship between the common and individual issues in the case, and tests whether the proposed class is sufficiently cohesive to warrant adjudication by representation." *Abdullah v. U.S. Sec. Assocs., Inc.*, 731 F.3d 952, 964 (9th Cir. 2013) (citations and internal quotations omitted). Predominance "does not require a plaintiff seeking class certification to prove that each element of their claim is susceptible to classwide proof, so long as one or more common questions predominate." *Castillo v. Bank of Am., NA*, 980 F.3d

1 723, 730 (9th Cir. 2020) (citations and internal quotations omitted). Plaintiffs must
2 also present a method showing “that damages are capable of measurement on a
3 classwide basis.” *Comcast Corp. v. Behrend*, 569 U.S. 27, 34 (2013). Plaintiffs have
4 met all these requirements. In this case, liability would be determined by common
5 representations, acts, promises, and breaches, the proof of which every Class member
6 could use to prove liability. Damages could be determined using the records of
7 Defendants, even though individual differences in damages does not preclude
8 certification.

9 148. ***Superiority.*** A class action is superior to all other available methods for
10 fairly and efficiently adjudicating the claims of Plaintiffs and Class members.
11 Plaintiffs and Class members—many of whom are unaware of their rights—have
12 been harmed by Defendant Fenix’s breaches and Defendants’ failure to pay accrued
13 and owing commissions.

14 149. Defendants acted uniformly with respect to Plaintiffs and Class
15 members. Defendants’ actions treated consumers as a Class with which Defendant
16 Fenix contracted to pay lifetime referral commissions and then Defendant Fenix—
17 with the assistance of Defendant Fenix Internet—breached (and continues to breach)
18 that contract. A class action is superior to all other available methods for the fair and
19 efficient adjudication of this controversy. Plaintiffs and Class members have all
20 suffered economic harm and damage because of Defendants’ unlawful and wrongful
21 conduct, which was directed toward Class members and the public, rather than
22 specifically or uniquely against any individual Class member.

23 150. On information and belief, there is currently no pending litigation
24 regarding Defendants’ revocation of the Referral Program’s lifetime commission
25 promise. This class action will reduce the possibility of repetitious litigation relating
26 to Defendants’ wrongful actions and provides an efficient mechanism for
27 adjudication for Class members.

1 151. Absent a class action, most Class members would find the cost of
2 litigating their claims prohibitively high and would therefore have no effective
3 remedy at law. Because of the small size of individual Class members' claims, it is
4 unlikely that Class members could individually afford to seek legal redress for
5 Defendants' misconduct.

6 152. Class treatment in this Court, where Defendant Fenix contracted with
7 and agreed to pay Plaintiffs and Class members lifetime referral commissions and,
8 with the assistance of Defendant Fenix Internet, breached that contract and
9 obligation, will conserve the resources of the courts and the litigants, and will
10 promote consistency and efficiency of adjudication by providing common answers
11 to the common questions of conduct, offer, acceptance, consideration, and breach
12 that predominate in this action.

13 153. Because this case involves common conduct by Defendants and all
14 Class members have suffered the same harm, there are no obvious difficulties in
15 managing this case as a classwide action.

16 **VI. CONTINUOUS ACCRUAL OF PAYMENT OBLIGATIONS**

17 154. Plaintiffs allege a continuous accrual theory. Plaintiffs do not seek to
18 revive time-barred shortfalls, but each short payment or nonpayment falling within
19 the applicable limitations period is independently actionable, even if Defendants
20 began the same underpayment practice earlier. Defendants' obligation to pay referral
21 commissions was a recurring, divisible payment obligation that arose each time a
22 Referred Creator generated qualifying revenue and referral compensation became
23 due. Defendants' failure to pay the full amount owed was not a single completed
24 breach and conversion of funds occurring only once, but a series of separately
25 accruing breaches and conversions of funds. Each instance in which Defendants paid
26 less than the amount required under the Referral Program, or failed to pay at all,
27
28

1 constituted a new distinct breach and conversion of funds that triggered a new
2 limitations period as to that payment obligation.

3 **VII. CAUSES OF ACTION**

4 **COUNT I: BREACH OF CONTRACT**

5 **(Alleged as to Defendant Fenix only)**

6 155. Plaintiffs reallege and incorporate by reference all preceding
7 paragraphs.

8 156. Defendant Fenix's promise of 5% lifetime commissions on Referred
9 Creators' gross revenues was an offer for an act or performance, made through
10 OnlyFans's online promotional materials and later also through its Terms of Service,
11 that Plaintiffs and Class members accepted by performing and promoting and
12 referring new Creators to join OnlyFans. This constitutes a contract between
13 Defendant Fenix and Plaintiffs and Class members.

14 157. Defendant Fenix's representations on the OnlyFans platform, through
15 its affiliates, on social media (and elsewhere), and through its Terms of Service,
16 substantively made the same promise to participants of the Referral Program: that
17 Defendant Fenix would pay Referring Users 5% of the gross revenues produced by
18 their Referred Creators on OnlyFans for life. Plaintiffs and Class members performed
19 their contractual obligations by using their unique referral links to promote OnlyFans
20 and facilitate other Creators to join OnlyFans and generate revenue, complying with
21 all conditions in the contract.

22 158. Once Plaintiffs and Class members performed by referring new Creators
23 to OnlyFans and such Referred Creators began generating revenue on the platform,
24 Defendant Fenix's promise to pay lifetime commissions from Referred Creators'
25 gross revenues could not be unilaterally revoked or modified until complete. *See*
26 *Sateriale v. R.J. Reynolds Tobacco Co.*, 697 F.3d 777, 791 n.8 (9th Cir. 2012);
27
28

1 *Sateriale v. R.J. Reynolds Tobacco Co.*, 2014 WL 7338881, at *8 (C.D. Cal. Dec. 19,
2 2014).

3 159. Defendant Fenix performed its contractual obligations until May 1,
4 2021, by paying Plaintiffs and Class members a 5% commission on Referred
5 Creators' gross revenues, except for those commissions capped at \$50,000 under
6 Fenix's May 2020-imposed commissions cap, which would mean an earlier breach.

7 160. Defendant Fenix revoked the Referral Program's lifetime commission
8 terms on May 1, 2020, limiting referral commissions to 12 months after the Referred
9 Creator signed up and limiting referral commissions to the first \$1,000,000 earned
10 by each Referred Creator. The revised terms also applied the new 12-month
11 commissions period to all referrals originating before May 1, 2020, meaning
12 Plaintiffs and Class members would only earn referral commissions from those
13 Referred Creators' gross revenues until May 1, 2021.

14 161. Defendant Fenix unilaterally altered the contract with Plaintiffs and
15 Class members and retroactively applied the revised terms to referral accounts that
16 existed before May 1, 2020.

17 162. Defendant Fenix's conduct constitutes a recurring and ongoing breach
18 of its contract with Plaintiffs and Class members by revoking the lifetime
19 commissions promise under the Referral Program as to the gross revenues of Creators
20 referred before May 1, 2020.

21 163. Defendant Fenix breached its contract after May 1, 2021, and continues
22 to breach its contract with Plaintiffs and Class members every month thereafter when
23 it fails to pay them their accrued 5% commissions for life on the gross revenues of
24 Creators that Plaintiffs and Class members referred to OnlyFans before May 1, 2020.

25 164. Defendant Fenix's breaches caused, and continue to cause, Plaintiffs
26 and Class members damages in an amount to be proven at trial.

1 165. Plaintiffs and Class members seek damages for all commission
 2 payments owed on their Referred Creators' gross revenues under Defendant Fenix's
 3 lifetime 5% referral commissions promise that accrued within the applicable
 4 limitations period.

5 **COUNT II: PROMISSORY ESTOPPEL**
 6 **(Plead in the alternative to Count I)**
 7 **(Alleged as to Defendant Fenix only)**

8 166. Plaintiffs reallege and incorporate by reference all preceding
 9 paragraphs.

10 167. Plaintiffs and the Class plead this count in the alternative to their breach
 11 of contract claim.

12 168. Defendant Fenix clearly and unambiguously promised, through
 13 OnlyFans's online promotional materials, its affiliates, its social media, and later its
 14 Terms of Service, that under its Referral Program, it would pay Plaintiffs and Class
 15 members 5% of the gross revenues produced by their Referred Creators on OnlyFans
 16 for life.

17 169. This promise described what Plaintiffs and Class members would
 18 receive by participating in the Referral Program (i.e., promoting and facilitating the
 19 enrollment of new Creators on OnlyFans via Plaintiffs' and Class members' unique
 20 referral links). Defendant Fenix created the Referral Program and its lifetime referral
 21 commissions promise, and promoted this program and promise throughout various
 22 channels, including on the OnlyFans website (i.e., the Partner, How it Works, and
 23 FAQ webpages), OnlyFans's social media accounts and its affiliates' social media
 24 accounts, and in the OnlyFans Terms of Service.

25 170. Plaintiffs and Class members relied on Defendant Fenix's promise of
 26 lifetime referral commissions in promoting their unique referral links on social media
 27 platforms and elsewhere.
 28

171. Plaintiffs and Class members reasonably relied on Defendant Fenix’s promise of lifetime referral commissions because Defendant Fenix clearly, unambiguously, and repeatedly affirmed and promoted the promise throughout its marketing and social media accounts and affiliates, highlighting the uniqueness of the Referral Program. For example, Defendant Fenix stated in several places: “Unlike other well known [sic] referral programs this is not a one off [sic] payment. This is every user, every payment, every month... LIFETIME!” Plaintiffs and Class members also reasonably relied on Defendant Fenix’s promise of lifetime referral commissions because Defendant Fenix initially paid these commissions until it later breached the lifetime referral commission promise.

172. Defendant Fenix reasonably and foreseeably expected Plaintiffs and Class members to rely on its promise of lifetime referral commissions to increase their profits and expand the OnlyFans platform.

173. Plaintiffs and Class members were injured, and continue to be injured, by their reliance on Defendant Fenix’s promise of lifetime referral commissions and suffered damages in an amount to be proven at trial.

COUNT III: CONVERSION

(Alleged as to both Defendants Fenix and Fenix Internet)

174. Plaintiffs reallege and incorporate by reference all preceding paragraphs.

175. Plaintiffs and Class members owned and had the right to immediate possession of the referral commissions that accrued each month on the gross revenues of the Creators they referred to OnlyFans before May 1, 2020. This right arose from Plaintiffs’ and Class members’ fully performed referrals under the Referral Program.

176. The referral commissions owed to Plaintiffs and Class members constitute specific, identifiable sums, calculated as 5% of each Referred Creator’s gross revenues, that Defendants tracked, calculated, and previously disbursed

1 monthly, and that are traceable to identified Referred Creator accounts within
2 Defendants' systems.

3 177. Defendants substantially interfered with Plaintiffs' and Class members'
4 property rights by intentionally taking possession of the money owed to Plaintiffs
5 and Class members from the gross revenues of the Creators they referred to OnlyFans
6 before May 1, 2020, and by ceasing payments to Plaintiffs and Class members for
7 their monthly accrued commissions from these Referred Creators' gross revenues
8 after May 1, 2021.

9 178. Defendants' actions willfully and egregiously interfered with, and
10 continue to interfere with, Plaintiffs' and Class members' right to receive and possess
11 this 5% commission from the gross revenues of Creators they referred to OnlyFans
12 before May 1, 2020.

13 179. Plaintiffs and Class members were injured, and continue to be injured,
14 by Defendants taking possession of their owed commissions.

15 180. Plaintiffs and Class members are entitled to 5% of all gross revenues
16 earned by their Referred Creators that accrued within the applicable limitations
17 period. Plaintiffs and Class members seek damages for these unpaid commission
18 payments in an amount to be proven at trial.

19 **VIII. PRAYER FOR RELIEF**

20 **WHEREFORE**, Plaintiffs, individually and for members of the Class,
21 respectfully request the Court enter judgment in their favor and against Defendants,
22 as follows:

23 A. Certification of the proposed Class and Subclass, including appointment
24 of Plaintiffs' counsel as Class Counsel and Plaintiffs as Class Representatives;

25 B. Declaratory relief finding that Plaintiffs and Class members are entitled
26 to 5% commission from the lifetime gross revenues of the Creators they referred to
27 OnlyFans before May 1, 2020;

- C. Compensatory damages, in an amount as proven at trial;
- D. Pre- and post-judgment interest on any amounts awarded;
- E. Reasonable attorneys' fees and costs, as permitted by law; and
- F. Such other or further relief as may be appropriate.

IX. DEMAND FOR JURY TRIAL

Plaintiffs demand a trial by jury on all issues so triable.

DATED: August 12, 2026

Respectfully submitted,

HAGENS BERMAN SOBOL SHAPIRO LLP

By /s/ Christopher R. Pitoun

Christopher R. Pitoun (SBN 290235)

301 North Lake Avenue, Suite 920

Pasadena, California 91101

Telephone: (213) 330-7150

Facsimile: (213) 330-7152

christopherp@hbsslaw.com

Robert B. Carey (*pro hac vice forthcoming*)

Rachel E. Fitzpatrick (*pro hac vice forthcoming*)

HAGENS BERMAN SOBOL SHAPIRO LLP

11 West Jefferson, Suite 1000

Phoenix, Arizona 85003

Telephone: (602) 840-5900

Facsimile: (602) 840-3012

rob@hbsslaw.com

rachelf@hbsslaw.com

Counsel for Plaintiffs